



## KEY ASPECTS

- International relations and business cooperation;
- Client support at any stage of the project;
- Adaptive support, problem solving, stress management;
- New normal or the great reset for your business
- Secours Team is your gate to Russian market.

### International relations and business cooperation

- Working with foreign partners online and offline;
- Mutual understanding – national characteristics of perception and information presentation;
- Formulation and implementation of multi-stage complex negotiations;
- Planning and preparations for travel and local negotiations;
- Roles distribution in negotiations, team negotiations;
- Developing a line of behaviour and clear communication patterns.

### The great reset for your business

- Assessment of an existing business at any stage of development, including startups;
- Roadmap – steps to implement new resources and workforce efficiency policy;
- Recalibration of business strategic goals and current workflow algorithms;
- Pivot to managing by outcomes instead of managing by processes;
- Improving team efficiency by redesigning tasks and functions of management and employees;
- The Agile Office transformation to enable better performance;
- WFH options – steps to effective remote working; Performance evaluation system;
- Management strategies: rebalancing responsibilities within the company;
- Performance management: new targets thanks to effectiveness and flexibility of the management.

### Secours Team is your gate to Russian market

- Drawing up import contracts according to local Russian regulations;
- Risk assessment taking into account the rapidly changing Russian business and taxation laws;
- Full assessment and professional support of any trade relations with Russian partners;
- Support your local distribution network by designing workflow to be transparent and legal;
- Open local representative office by being your guide through all necessary local formalities.

### Fundamental confidentiality of the information provided to us



SECOURS – from Fr. Secours – military. old. help, support.

*"Great, if we sit out, or secours will arrive in time; but what if villains will take the fortress?"*

A.S. Pushkin "The Captain's Daughter" chapter 6 "Pugachevschina"

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